

# Newsletter

## Happy Retirement!

In July 1970 John Greene travelled London working as an auditor for accounting firm Morris Sherman. After deciding it was time for a new venture, **John landed an interview with Ian Walker Services.** In the afternoon of his interview, John was snapped up and offered the role of accountant.



John Greene with wife Christine



Sean & Karen Walker

On his first day, John arrived in his Ford Cortina and spent the day reviewing the hand written ledgers, invoices and cash books - not a typewriter or computer in sight! **Over his 47 years of service, John used his wealth of knowledge and skill to help shape and build the business** as we see it today.

John has witnessed the progression of the business from Ian Walker Services, to Blue Flash and finally as it's known today; FAI. His career transitioned from company accountant to Finance Director and has been at the heart of the company for many years. **He has been a vital asset to the business and everyone at FAI wishes John a long and happy retirement.**

### Johns Retirement Party



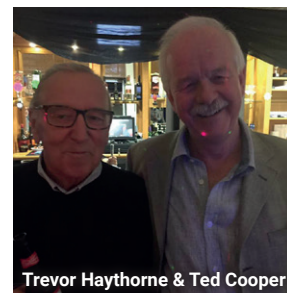
Katie Coppock, Hayley Sinclair, Helen Smith



Jenny Rowe, Kirsteen Macdonald, Tony Elliot



John & Customer Services



Trevor Haythorne & Ted Cooper



## The show must go on...

Peter Guinn has progressed his career within the finance sector in various roles and is **considered as an expert in the field by many.** Having previously worked alongside FAI through his role as an auditor, **Peter already has a strong working relationship with a myriad of people within the business.**

As **FAI's new Finance Director,** Peter looks forward to implementing his wealth of knowledge to the FAI business model to drive company initiatives. Outside of work **Peter dedicates time to the local round table** where dressing up as Pudsey to raise money for Children In Need has become somewhat of a tradition!



Best Availability. Best Value.  
Best Quality. Best Service.

LEAF9382



October 2017

# Newsletter

## SBK<sup>TM</sup> 2017 Season Update SUPERBIKE FIM WORLD CHAMPIONSHIP

### 2017 Season Update ROUND 10 Prosecco DOC Portuguese



The Portuguese track provided a **real game of two halves for round 10** of the **WSBK Championship**.

Saturdays race (1) saw **Chaz starting on the grid in 9th** however he made his way **up the peleton extremely quickly**, snatching five positions in just a few corners.



Chaz **held second place for much** of the race until the chequered flag, **securing his fifth podium** finish of 2017.

*"...Rea has been on another level here so far, but I felt pretty confident about our pace going into the race. We got off to a good start..."*

We were all **hoping for more of the same** in race 2, which Chaz provided until **he unexpectedly went down with just 3**

**laps left to go**. Our hearts sank and we waited with bated breath for Chaz's response.

After **10 rounds the Welshman has racked up 296 points** putting him **firmly in third place and just 15pts** from second. Chaz will be chomping-at-the-bit in **round 11 Magny Cours, France**, where we'll see the return of Tom Sykes following his unfortunate crash in the Portimao free practice session.

*"It's disappointing to finish the race like that because we've missed an easy podium...but towards the end I relaxed a little and closed the throttle a bit earlier than usual going into turn 2, which ended up loading the front too much, and I went down. I was surprised because it's a strange place to crash, especially when you feel like you're cruising...Looking at the positive, we've closed in to second position in the championship..."*

- Chaz Davies

Stay tuned to next months newsletter for Chaz's performance at Magny Cours, France where he holds an impressive track record.



Best Availability. Best Value.  
Best Quality. Best Service.

LEAF9382



+44 (0) 1525 351800



faiauto.com

# Newsletter

## VOTM: Freelander 2 (06-14) & Mitsubishi L200 (04-15)

The **Land Rover Freelander 2** is a compact sport utility vehicle which was **produced from 2006-2014**.

The Freelander 2 features higher ground clearance and off-road capabilities that are closer to other Land Rover models.



This compact pick up truck produced by Mitsubishi is available with various power output **2.5-litre turbo diesel engines** and cumulative sales of the first three generations exceeded **2.8 million units around the world**.



VOTM Leaflet

VOTM Excel File

VOTM Web Page

VOTM Leaflet

VOTM Excel File

## Oil Pump Kit Range Awareness

FAI has **6 Oil Pump Chain Kits in range** which compliment not only our market leading Timing Chain Kits but our popular Oil Pumps as well. **Each kit contains the drive chain and tensioner** as well as any ancillary items required for installation. **Click HERE for more information.**

### Product Awareness

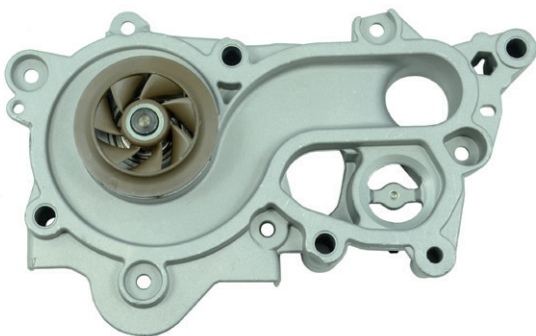
**Oil Pump Chain Kits**  
**Pump up your profits**

FAI has 6 Oil Pump Chain Kits in range which compliment not only our Timing Chain Kits but also our Oil Pump offer. Each kit contains the drive chain and tensioner as well as any ancillary items required for installation.

Part No.	Application	Notes
OPCK1	FORD MONDEO II 2.0 DUTCH/100A	74 Link closed simplex roller chain
OPCK2	CITROEN RELAY PEUGEOT BOXER FORD MONDEO II/TRANSIT 2.2 HDI 2.2 TDCI	74 Link closed simplex roller chain
OPCK3	AUDI A2 SEAT BEICA V SKODA ROOMSTER VOLKSWAGEN POLO 1.4 TDI	80 Link closed simplex roller chain
OPCK4	AUDI A3 SEAT LEON SKODA OCTAVIA II VOLKSWAGEN GOLF V 1.9 & 2.0TDI	46 Link closed simplex roller chain
OPCK5	AUDI A4 SKODA SUPERB II VOLKSWAGEN PASSAT AUDI A5 SKODA OCTAVIA II VOLKSWAGEN GOLF VI 2.0 TDI	60 Link closed simplex roller chain
OPCK7	AUDI A3 SKODA OCTAVIA II VOLKSWAGEN GOLF V 1.6 FSI	54 Link closed simplex roller chain

FAI Best Availability. Best Value. Best Quality. Best Service.

+44 (0) 1525 351800 [faiauto.com](http://faiauto.com)



## Seat & Polo 1.0, 1.0TSI

Our extensive **water pump range** has a brand new addition with the WP6664; **this OE spec water pump** fits a large array of popular VAG 1.0 models and is recommended for stock holding!  
**For full application details click HERE.**

Part No.	Manufacturer	Models	Engine	Dates
WP6664	Seat, VW	Ibiza V, Mii, polo, UP	1.0, 1.0TSI	2011>



Best Availability. Best Value.  
 Best Quality. Best Service.

LEAF9382



# Newsletter

## Steering & Suspension Update

During the month of September we have added **19 new steering and suspension** part numbers for **some of the most modern vehicles** on the road. Stay tuned over coming months as we are expecting hundreds of new references to range. Please consult our monthly new to range spreadsheet for more information. **Below are our highlights:**



SS9481



SS9360



SS9328



SS9327

SS9481	LAND ROVER RANGE ROVER IV LG 2012-	Control arm, upper rear/left
SS9360	LAND ROVER RANGE ROVER SPORT II 2013-	Control arm bush rear upper
SS9328	FIAT 500X 2014-	Control arm bush front rearward lower
SS9327	AUDI Q7 (4L) 2006-2015	Control bush rear outer

Along with the top 50 selling NEW steering and suspension items list that is available as part of our **monthly New to Range file**, we have also looked at our **top pareto climbers from the last year**. These are parts that are not necessarily new but are a selection that have **jumped the most in sales** over this period:



SS9180



SS9130



SS9133



SS9007

SS9180	Link Rod Rear	Ford Mondeo V 2014-
SS9130	Wishbone lower left	Chrysler Ypsilon 2011-
SS9131	Wishbone lower right	Chrysler Ypsilon 2011-
SS9133	Axle beam mounting rear	BMW 1 (E81) 2006-2012
SS9007	Axle beam mounting rear	VITO Box (638) 1997-2003



Best Availability. Best Value.  
Best Quality. Best Service.

LEAF9382



# Newsletter

## Tech Corner: Timing Chain Kits

The **fitment process is key** to part longevity, below we have an **example of a failed timing chain kit caused by incorrect fitment**.

The scoring shown on the link pins in Figure 1 indicates that this is down to insufficient lubrication. This **accounts for an overall increase on the chain length** which in turn resulted in part failure.

A relatively **small amount of contamination** suspended in the oil can make the **oil lose all lubrication** properties and **become hostile**, wearing the moving components within the engine.



Figure 1 - TCK Link Pin

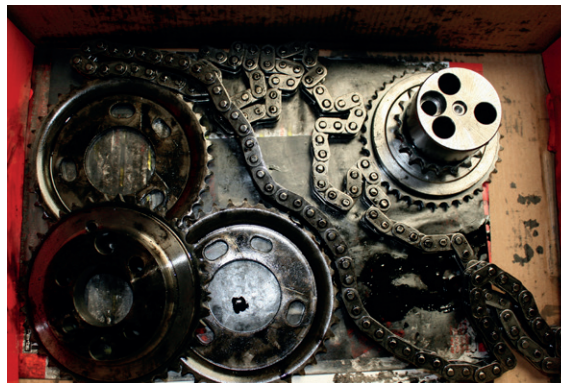


Figure 2 - TCK as returned



Figure 3 - Guide rail

Most **technical issues** relating to timing chains are **down to either installation or working environment** (poor oil condition). The following points should always be adhered to **prevent avoidable engine failure(s)**.

1. Identify The **cause** of the original chain failure and correct it.
2. **Flush Engine oil** system before dismantling the TCK.
3. Always use the **approved** locking **tools**.
4. **Remove sump** and **rocker cover** to check for any damage. (Replace any damaged parts)
5. Remove and **inspect oil pump** and pick up pipe. **Clean thoroughly** and replace if required.
6. Check all **oil galleries and oil feed holes** to ensure there are no blockages.
7. Refill engine with **manufacturers recommended grade of oil** and replace oil filter.



Best Availability. Best Value.  
Best Quality. Best Service.

LEAF9382

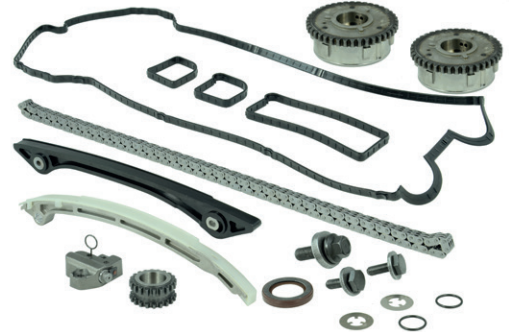


# Newsletter

## Ford 2.0 Timing Chain Kit

Our TCK288LVVT is now in stock and **the only aftermarket option currently available**, offering the VVT hubs and gaskets/seals for installation.

For full application information [CLICK HERE](#)



Part No.	Manufacturer	Models	Engine	Dates
TCK288LVVT	Ford	Focus, Galaxy, Mondeo, S-max Eco boost,	2.0ST, 2.0	2011>



## Don't forget to pick up a copy...

Following the success and rapid growth of our cylinder head range, we have developed a customer focused catalogue to include **a large pictorial buyers guide** and engine code look-up to help navigate the **430 unique engine codes** catalogued.

[FIND OUT MORE BY CLICKING HERE.](#)

## BMW TCK Technical Bulletin

We have issued a **technical bulletin** outlining the improved design for our popular BMW Timing Chain Kits TCK134 and TCK134C and the supersessions.

These TCKs have been upgraded with reinforced rubber guide rails to improve durability and dampen noise from the chain.

[Click HERE for more information](#)



Best Availability. Best Value.  
Best Quality. Best Service.

LEAF9382



# Newsletter

## Oil Sump Pans Available

To complement our extensive range of Oil Pumps and Gaskets, we have **now introduced a range of 50 premium OE spec Oil Sump Pans.**

The range offers both aluminium and steel versions, covering a wide range of popular vehicles, consisting of **22 vehicle brands and 2500 individual applications.** Each of the FAI Oil Sump Pans are **laser etched with the FAI logo** so you can rest assured that the product you have is of the highest quality and has been fully tested to ensure optimum performance.



The FAI sump pans can now be accessed through **MAM, FAI web catalogue and TECAlliance** platforms.

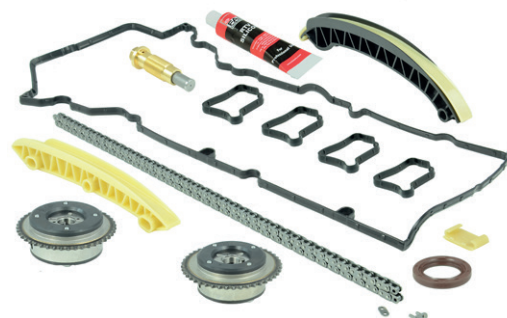
**CLICK HERE FOR MORE INFORMATION**



## Mercedes C-Class 1.8 TCK

Our **market leading timing chain kit range** has a new addition with the TCK101VVT which fits the **1.8 Mercedes C-Class, CLK, E-Class, SLK & Sprinter.**

For full application information **CLICK HERE.**



Part No.	Engine Code	Manufacturer	Models	Engine	Dates
TCK101VVT	M271	Mercedes	C-Class, CLK, E-Class, SLK & Sprinter	1.8Ltr	2002 >



Best Availability. Best Value.  
Best Quality. Best Service.

LEAF9382

